

## Experience

### Raw Land Solutions, LLC President and Founder

November, 2005 - Current

- Manage all aspects of land development, redevelopment and building revitalization on behalf of owners, developers and lenders.
- Conduct site selection comparison and analysis with demographics, budget, timing, market, municipal restrictions, development requirements and other factors effecting various sites and properties. Where appropriate, analyze highest and best uses of properties and projects to determine the most valuable and effective use of vacant or partially improved property.
- Perform feasibility studies for existing or prospective properties including building a conservative proforma with construction costs and cash flows while working with contractors to estimate the costs associated with a project.
- Order and inspect property due diligence, including title, survey, soil reports, environmental reports, traffic studies, development restrictions, building inspections, leases, parking and access issues and financing parameters and restrictions.
- Coordinate and manage the design and entitlement process, assisting owners in choosing and engaging general contractor, architect, engineers and other design team vendors.
- Act as owner's representative during design and construction of project infrastructure, core and shell and tenant finish construction.
- Direct marketing and leasing or sale of space on behalf of owners and lenders.

### Holme Roberts & Owen LLP Attorney/Law Clerk

May, 2000 - November, 2005

- Conducted title research and collected and reviewed land due diligence for large land development deals varying from commercial/retail to residential to resort/casino. Coordinated financing and closing on projects with budgets ranging from \$500,000 to \$150 million.
- Managed right of way land acquisition, mining claim research, priority of surface rights, title review and entitlement process, including negotiating with the County for limited access highway from I-70 to Central City.
- Drafted and negotiated all documents necessary for the development and management of vacant land development, re-development, improved property management and leasing.
- Negotiated lease terms for large commercial tenants and landlords, including addressing tenant finish issues, common space management and expenses, space options and other necessary terms.

### Massachusetts Health and Human Services Law Clerk

May, 1999 - August, 2000

- Researched child abuse and neglect claims made against the state agency on behalf of foster children placed by Massachusetts Health and Human Services for viability of legal claims and reported findings to chief counsel in charge of defending such claims.

## Education

BS Economics and BS Political Science  
Meredith College, Raleigh, NC

May, 1997

Juris Doctorate  
University of Colorado, School of Law, Boulder, CO

May, 2002

## Affiliations/Memberships

- Vice President and Secretary and Board of Directors Member of FACES, a nonprofit organization providing services to abused and at risk children and families.
- Member of the American Bar Association, Colorado Bar Association - Real Estate Section and NAIOP